

Eighteen Ventures

Pre SBIR Proposal Development Service

Service Purpose

Helping health technology entrepreneurs save time and produce successful funding documents by establishing a permanent Small Business Innovation Research (SBIR) Phase I proposal development system.

SBIR Phase I Proposal Development Components

Agency Proposal Development Information

Small Business Registration Requirements

Proposed Technology Concept/Interest

Research, Scientific & Technical Research

Technology Development Approach

Research Team & Consultants

Equipment, Supplies & Facility

Small Health Technology Firm



National Institutes of Health (NIH)
National Science Foundation (NSF)

Our Pre-SBIR Phase I proposal development service helps health technology entrepreneurs build, establish and utilize a permanent system that consistently generates effective, responsive winning Phase I proposals. More importantly, it helps entrepreneurs acquire seed grants, from participating sponsoring federal agencies, to develop innovative, commercial problem solving healthcare solutions and grow a thriving small business.

The specific service performance includes (1) working with entrepreneurs to construct a structure that contains all the necessary SBIR Phase I proposal development components and (2) training the clients how to effectively use the system for maximum results.

Over a six to eight week period, the service involves constructing a permanent Small Business Innovation Research (SBIR) Phase I proposal development system that contains the required proposal document components (such as agency proposal development information, small business registration requirements, proposed technology concept/interest, product development approach, research team and consultants, equipment, supplies & facility) needed to meet the basic NIH SBIR and NSF SBIR program requirements. In particular, the service entails collecting, organizing, analyzing and assembling the necessary information & data for each component needed to prepare an effective, responsive SBIR Phase I proposal.

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SBIR Phase I Proposal Development Components

Over a six to eight week period, the service involves constructing a permanent Small Business Innovation Research (SBIR) involving the following SBIR Phase I proposal components:

Agency Proposal Development Information: Collecting and organizing information/data about the development of a new health technology solution. The information includes: Targeted federal sponsoring agency mission and Phase I proposal preparation and submission requirements.

Small Business Registration Requirements: Identifying and collecting information needed to comply with all small business registration requirements instructed by each targeted agency.

Proposed Technology Concept: Describing specifically how the purpose, use and benefits of a new technology will solve an identified healthcare or medical problem.

Market, Scientific & Technical Research: Identifying, collecting and analyzing market research data and scientific and technical studies/reports that (1) demonstrate the commercial viability and full commercialization of the proposed technology concept and (2) support a particular technology development approach of the proposed technology concept.

Research & Development Approach: Producing detailed outlines/templates that will be used to develop the Phase I proposal document. This section also includes detailed outline of research and development approach that will be used, list of procedures to secure Intellectual Property (IP) rights, and instructions on prototype development steps.

Research Team & Consultants: Assembling the names and professional biographical information of individuals who will be a part of the research team. This section includes all potential consultants, subcontractors and proposal reviewers.

Equipment, Supplies & Facility: Listing all existing and potential equipment & supplies that will be used to implement research projects. Detailed description of a potential internal or external space where the work will be performed. In addition, fully indicate how the space contributes to the success of research projects.

Letters of Support: Listing potential individuals or company representatives who would be available to prepare a letter of support regarding proposed projects.

After completing constructing the system, we train the client and her/his staff on how to implement the proposal development process.